



WVEC  
613 Woodis Ave.  
Norfolk, VA 23510

Crossroads Media LLC  
66 Canal Center Plaza  
Suite 555  
Alexandria, VA 22314-1576

**Contract #** 855673  
**Schedule Dates** 09/26/12-10/02/12  
**Advertiser** Americans for Job Security (9102)  
**Agency/T-Code** Crossroads Media LLC (2774)/055317791  
**Product** Political - Non-Ballot Issue (1196)  
**Brand** Americans for Job Security (177979)  
**Salesperson** Blair, Cheryl (2205)  
**Sales Office** TeleRep - Philadelphia  
**Buyer Name** RAMSEY, NOELLE  
**Phone/Fax** (703) 299-1761 /  
**CPE** 13/141/1020  
**Account Types** National/Political Issue - Agency  
**Billing Type** Weekly/Irregular  
**Comments** AMER 4 JOB SECURITY  
\*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*

**Date Entered** 09/20/12  
**Last Modified** 09/20/12  
**Entered By** Penne Marsh  
**CO-OP** No  
**Headline #** 06325912  
**Demo**  
**Order Type** Normal  
**Package Deal**  
**Commission %** 15.00  
**Commission** \$12,802.50  
**Net Total** \$72,547.50  
**Sales Tax**

Norfolk (WVEC) (WVEC)		
By Broadcast Month	Spots	Rate
Sep. 2012	39	\$51,270.00
Oct. 2012	24	\$34,080.00
<b>Grand Total:</b>	<b>63</b>	<b>\$85,350.00</b>

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	09/28/12-09/28/12	4	:30	10:58A- 12P (ET)							1		1	\$1,120.00	\$1,120.00	Norfolk (WVEC) (WVEC)	THE VIEW	9/20/12
2.0	Normal Line / SPOT	09/28/12-09/28/12	4	:30	12P- 12:57P (ET)							1		1	\$1,120.00	\$1,120.00	Norfolk (WVEC) (WVEC)	13 NEWS MIDDAY	9/20/12
3.0	Normal Line / SPOT	09/28/12-09/28/12	4	:30	2P- 3P (ET)							1		1	\$1,100.00	\$1,100.00	Norfolk (WVEC) (WVEC)	GENERAL HOSPITAL	9/20/12
4.0	Normal Line / SPOT	09/28/12-09/28/12	4	:30	3:58P- 4:58P (ET)							2		2	\$900.00	\$1,600.00	Norfolk (WVEC) (WVEC)	DR. OZ	9/20/12
5.0	Normal Line / SPOT	09/28/12-09/28/12	4	:30	4:30A- 4:59A (ET)							1		1	\$100.00	\$100.00	Norfolk (WVEC) (WVEC)	430AM NEWS	9/20/12
6.0	Normal Line / SPOT	09/28/12-09/28/12	4	:30	5A- 5:58A (ET)							1		1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)	SAM NEWS	9/20/12
7.0	Normal Line / SPOT	09/28/12-09/28/12	4	:30	5:29P- 5:58P (ET)							1		1	\$2,200.00	\$2,200.00	Norfolk (WVEC) (WVEC)	NEWS	9/20/12
8.0	Normal Line / SPOT	09/28/12-09/28/12	4	:30	6P- 6:30P (ET)							1		1	\$2,600.00	\$2,600.00	Norfolk (WVEC) (WVEC)	13 NEWS AT 6P	9/20/12
9.0	Normal Line / SPOT	09/28/12-09/28/12	4	:30	6:58P- 7:28P (ET)							1		1	\$3,200.00	\$3,200.00	Norfolk (WVEC) (WVEC)	WHEEL OF FORTUNE	9/20/12
10.0	Normal Line / SPOT	09/28/12-09/28/12	4	:30	7A- 9A (ET)							1		1	\$2,000.00	\$2,000.00	Norfolk (WVEC) (WVEC)	GOOD MORNING AMERICA	9/20/12
11.0	Normal Line / SPOT	09/28/12-09/28/12	4	:30	9A- 10A (ET)							1		1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)	LIVE WITH KELLY	9/20/12
12.0	Normal Line / SPOT	10/01/12-10/01/12	4	:30	10:58A- 12P (ET)		1							1	\$1,120.00	\$1,120.00	Norfolk (WVEC) (WVEC)	THE VIEW	9/20/12
13.0	Normal Line / SPOT	10/01/12-10/01/12	4	:30	12P- 12:57P (ET)		1							1	\$1,120.00	\$1,120.00	Norfolk (WVEC) (WVEC)	13 NEWS MIDDAY	9/20/12
14.0	Normal Line / SPOT	10/01/12-10/01/12	4	:30	2P- 3P (ET)		1							1	\$1,100.00	\$1,100.00	Norfolk (WVEC) (WVEC)	GENERAL HOSPITAL	9/20/12

### CONFIRMATION CONTRACT

Accepted Agency/Advertiser:

Date:

Accepted Station:

Date:

Comments:



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15.0	Normal Line / SPOT	10/01/12-10/01/12	4	:30	3:58P- 4:58P (ET)	2								2	\$800.00	\$1,600.00	Norfolk (WVEC) (WVEC)	DR. OZ	9/20/12
16.0	Normal Line / SPOT	10/01/12-10/01/12	4	:30	4:30A- 4:59A (ET)	1	1							1	\$100.00	\$100.00	Norfolk (WVEC) (WVEC)	430AM NEWS	9/20/12
17.0	Normal Line / SPOT	10/01/12-10/01/12	4	:30	5A- 5:58A (ET)	1	1							1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)	5AM NEWS	9/20/12
18.0	Normal Line / SPOT	10/01/12-10/01/12	4	:30	5:29P- 5:58P (ET)	1	1							1	\$2,200.00	\$2,200.00	Norfolk (WVEC) (WVEC)	NEWS	9/20/12
19.0	Normal Line / SPOT	10/01/12-10/01/12	4	:30	6P- 6:30P (ET)	1	1							1	\$2,600.00	\$2,600.00	Norfolk (WVEC) (WVEC)	13 NEWS AT 6P	9/20/12
20.0	Normal Line / SPOT	10/01/12-10/01/12	4	:30	6:58P- 7:28P (ET)	1	1							1	\$3,200.00	\$3,200.00	Norfolk (WVEC) (WVEC)	WHEEL OF FORTUNE	9/20/12
21.0	Normal Line / SPOT	10/01/12-10/01/12	4	:30	7A- 9A (ET)	1	1							1	\$2,000.00	\$2,000.00	Norfolk (WVEC) (WVEC)	GOOD MORNING AMERICA	9/20/12
22.0	Normal Line / SPOT	10/01/12-10/01/12	4	:30	9A- 10A (ET)	1	1							1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)	LIVE WITH KELLY	9/20/12
23.0	Normal Line / SPOT	09/29/12-09/29/12	4	:30	11:35P- 12:35A (ET)							1		1	\$750.00	\$750.00	Norfolk (WVEC) (WVEC)	LAW AND ORDER	9/20/12
24.0	Normal Line / SPOT	09/29/12-09/29/12	4	:30	8A- 9A (ET)							1		1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)	GOOD MORNING AMERICA	9/20/12
25.0	Normal Line / SPOT	09/30/12-09/30/12	4	:30	11:35P- 12:35A (ET)								1	1	\$600.00	\$600.00	Norfolk (WVEC) (WVEC)	LAW AND ORDER	9/20/12
26.0	Normal Line / SPOT	09/30/12-09/30/12	4	:30	8A- 9A (ET)								1	1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)	GOOD MORNING AMERICA	9/20/12
27.0	Normal Line / SPOT	09/27/12-09/27/12	4	:30	10:58A- 12P (ET)					1				1	\$1,120.00	\$1,120.00	Norfolk (WVEC) (WVEC)	THE VIEW	9/20/12
28.0	Normal Line / SPOT	09/27/12-09/27/12	4	:30	12P- 12:57P (ET)					1				1	\$1,120.00	\$1,120.00	Norfolk (WVEC) (WVEC)	13 NEWS MIDDAY	9/20/12

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29.0	Normal Line / SPOT	09/27/12-09/27/12	4	:30	2P- 3P (ET)					1				1	\$1,100.00	\$1,100.00	Norfolk (WVEC) (WVEC)	GENERAL HOSPITAL	9/20/12
30.0	Normal Line / SPOT	09/27/12-09/27/12	4	:30	3:58P- 4:58P (ET)					2				2	\$800.00	\$1,600.00	Norfolk (WVEC) (WVEC)	DR. OZ	9/20/12
31.0	Normal Line / SPOT	09/27/12-09/27/12	4	:30	4:30A- 4:59A (ET)					1				1	\$100.00	\$100.00	Norfolk (WVEC) (WVEC)	430AM NEWS	9/20/12
32.0	Normal Line / SPOT	09/27/12-09/27/12	4	:30	5A- 5:58A (ET)					1				1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)	SAM NEWS	9/20/12
33.0	Normal Line / SPOT	09/27/12-09/27/12	4	:30	5:29P- 5:58P (ET)					1				1	\$2,200.00	\$2,200.00	Norfolk (WVEC) (WVEC)	NEWS	9/20/12
34.0	Normal Line / SPOT	09/27/12-09/27/12	4	:30	6P- 6:30P (ET)					1				1	\$2,600.00	\$2,600.00	Norfolk (WVEC) (WVEC)	13 NEWS AT 6P	9/20/12
35.0	Normal Line / SPOT	09/27/12-09/27/12	4	:30	6:58P- 7:28P (ET)					1					\$3,200.00		Norfolk (WVEC) (WVEC)	WHEEL OF FORTUNE	9/20/12
35.0.1	Preempt	09/27/12															Norfolk (WVEC) (WVEC)	I-No Avail/Exception -	
36.0	Normal Line / SPOT	09/27/12-09/27/12	4	:30	7A- 9A (ET)					1				1	\$2,000.00	\$2,000.00	Norfolk (WVEC) (WVEC)	GOOD MORNING AMERICA	9/20/12
37.0	Normal Line / SPOT	09/27/12-09/27/12	4	:30	9A- 10A (ET)					1				1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)	LIVE WITH KELLY	9/20/12
38.0	Normal Line / SPOT	10/02/12-10/02/12	4	:30	10:58A- 12P (ET)				1					1	\$1,120.00	\$1,120.00	Norfolk (WVEC) (WVEC)	THE VIEW	9/20/12
39.0	Normal Line / SPOT	10/02/12-10/02/12	4	:30	12P- 12:57P (ET)				1					1	\$1,120.00	\$1,120.00	Norfolk (WVEC) (WVEC)	13 NEWS MIDDAY	9/20/12
40.0	Normal Line / SPOT	10/02/12-10/02/12	4	:30	2P- 3P (ET)				1					1	\$1,100.00	\$1,100.00	Norfolk (WVEC) (WVEC)	GENERAL HOSPITAL	9/20/12
41.0	Normal Line / SPOT	10/02/12-10/02/12	4	:30	3:58P- 4:58P (ET)				2					2	\$800.00	\$1,600.00	Norfolk (WVEC) (WVEC)	DR. OZ	9/20/12

### CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
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42.0	Normal Line / SPOT	10/02/12-10/02/12	4	:30	4:30A- 4:59A (ET)				1					1	\$100.00	\$100.00	Norfolk (WVEC) (WVEC)	430AM NEWS	9/20/12
43.0	Normal Line / SPOT	10/02/12-10/02/12	4	:30	5A- 5:58A (ET)				1					1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)	SAM NEWS	9/20/12
44.0	Normal Line / SPOT	10/02/12-10/02/12	4	:30	5:29P- 5:58P (ET)				1					1	\$2,200.00	\$2,200.00	Norfolk (WVEC) (WVEC)	NEWS	9/20/12
45.0	Normal Line / SPOT	10/02/12-10/02/12	4	:30	6P- 6:30P (ET)				1					1	\$2,600.00	\$2,600.00	Norfolk (WVEC) (WVEC)	13 NEWS AT 6P	9/20/12
46.0	Normal Line / SPOT	10/02/12-10/02/12	4	:30	6:58P- 7:28P (ET)				1					1	\$3,200.00	\$3,200.00	Norfolk (WVEC) (WVEC)	WHEEL OF FORTUNE	9/20/12
47.0	Normal Line / SPOT	10/02/12-10/02/12	4	:30	7A- 9A (ET)				1					1	\$2,000.00	\$2,000.00	Norfolk (WVEC) (WVEC)	GOOD MORNING AMERICA	9/20/12
48.0	Normal Line / SPOT	10/02/12-10/02/12	4	:30	9A- 10A (ET)				1					1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)	LIVE WITH KELLY	9/20/12
49.0	Normal Line / SPOT	09/26/12-09/26/12	4	:30	10:58A- 12P (ET)				1					1	\$1,120.00	\$1,120.00	Norfolk (WVEC) (WVEC)	THE VIEW	9/20/12
50.0	Normal Line / SPOT	09/26/12-09/26/12	4	:30	12P- 12:57P (ET)				1					1	\$1,120.00	\$1,120.00	Norfolk (WVEC) (WVEC)	13 NEWS MIDDAY	9/20/12
51.0	Normal Line / SPOT	09/26/12-09/26/12	4	:30	2P- 3P (ET)				1					1	\$1,100.00	\$1,100.00	Norfolk (WVEC) (WVEC)	GENERAL HOSPITAL	9/20/12
52.0	Normal Line / SPOT	09/26/12-09/26/12	4	:30	3:58P- 4:58P (ET)				2					2	\$800.00	\$1,600.00	Norfolk (WVEC) (WVEC)	DR. OZ	9/20/12
53.0	Normal Line / SPOT	09/26/12-09/26/12	4	:30	4:30A- 4:59A (ET)				1					1	\$100.00	\$100.00	Norfolk (WVEC) (WVEC)	430AM NEWS	9/20/12
54.0	Normal Line / SPOT	09/26/12-09/26/12	4	:30	5A- 5:58A (ET)				1					1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)	SAM NEWS	9/20/12
55.0	Normal Line / SPOT	09/26/12-09/26/12	4	:30	5:29P- 5:58P (ET)				1					1	\$2,200.00	\$2,200.00	Norfolk (WVEC) (WVEC)	NEWS	9/20/12

### CONFIRMATION CONTRACT

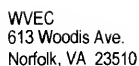
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## CONFIRMATION CONTRACT

B/E Bookend P/B Piggy Back

## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

<b>Station and Location:</b> <span style="font-size: 1.2em; margin-left: 40px;">WVEC</span> <span style="font-size: 1.2em; margin-left: 100px;">Norfolk</span>	<b>Date:</b> <span style="font-size: 1.2em; margin-left: 20px;">9/25</span>
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I, Michelle Santuoso

do hereby request station time concerning the following issue:

Americans for Job Security	
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Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
As Ordered					

<b>Total Charges:</b>	<span style="font-size: 1.5em;">\$ 75,267.50</span> <span style="font-size: 1.5em; margin-left: 20px;">Net</span>
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This broadcast time will be used by: Americans For Job Security

<b>Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"</b>	
<input type="checkbox"/>	<input type="checkbox"/> No

# 855673

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):

For programming that "communicates a message relating to any political matter of national importance, attach Agreed Upon Schedule (Page 3)

I represent that the payment for the above described broadcast time has been furnished by:

Americans For Job Security  
107 South West Street, PMB 551  
Alexandria VA 22314  
Stephen DeMaura, Pres.

and you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is:

☐ a corporation; ☐ a committee ☒ an association; ☐ or other unincorporated group.

The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACMENT OF ADVERTISING.

I agree to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement (s). For the above-stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least \_\_\_\_\_ before the time of the scheduled broadcasts.

**TO BE SIGNED BY ISSUE ADVERTISER**

9/24/12  
Date

[Signature]  
Signature

703-672-0801

Contact Phone Number

**TO BE SIGNED BY STATION REPRESENTATIVE**

☒ Accepted

☐ Accepted in Part

☐ Rejected

[Signature]  
Signature

Penne Marsh  
Printed Name

NSC  
Title